





## **PROGRAM RULES**

- The promotional period is January 1, 2019 through December 31, 2019.
- Once your completed Participation Form is received by Butcher, Trane Dealers can earn a maximum of two free trips (1 free trip = 1 person, based on double occupancy) by qualifying on the Purchase Incentive and/or the Variable Speed Incentive Programs. Please refer to your Butcher Sales Plan for details on each program.
- Dealers are to complete the Participation Form, which was included in the sales plan recently mailed to you. Mail or fax the Participation Form by July 31, 2019 to:

### Debra Broussard Butcher Distributors

101 Boyce Road Broussard, LA 70518 Fax: 337-837-2069

- This Participation Form will be used to identify your participation and initiate the tracking process for attaining your purchase goal. If a Participation Form is not completed by a dealer and submitted before July 31, 2019 then Butcher Distributors will view that dealer as not participating in this trip incentive.
- Accounts must be current in accordance with our regular credit terms during the promotional period and at the time of the trip to remain eligible.
- Participants and their guests must be at least 21 years of age.
- Trips are not transferable, have no monetary value, and are not refundable.
- We request that trip participants be dealer principals or authorized agents.
- Limit two trips (in a double occupancy room) per dealer on the trip incentive plan.











# SOUTHERN CHARM









